

SUMMARY

B.Tech CSE undergraduate and Co-Founder of ApexForge Operations — a live, AI-powered B2B outbound automation service for US lead generation agencies. Combines computer science fundamentals with hands-on entrepreneurial execution across business strategy, ICP research, and go-to-market planning for a deployed product with active monthly infrastructure investment.

EXPERIENCE

ApexForge Operations

LIVE · ACTIVE

Aug 2024 – Present · Remote

Co-Founder · apexforgeops.com

- Co-founded a live B2B AI-powered outbound email automation service targeting US lead generation agency founders, in pre-revenue validation with infrastructure running in production
- Contributed to business model design, flat-rate pricing architecture, and ideal customer profile (ICP) research across the US agency landscape
- Involved in product roadmap planning, feature scoping, go-to-market strategy, and multi-stage cold outreach framework design
- Ran quality review cycles, product testing, and client-facing document workflows covering onboarding, agreements, and invoicing

PROJECTS

ApexForge Operations — AI-Powered B2B Outbound Email Automation

FastAPI

PostgreSQL

Redis

Celery

Anthropic Claude API

React

Nginx

- AI pipeline generating personalised 4-stage cold email sequences via the Claude API, using a 3-layer architecture of universal constraints, client-specific instructions, and per-lead CSV data
- Validation layer enforcing hard word limits, structural rules, and CTA escalation logic across all four email stages before dispatch
- Client portal with JWT auth, OTP login, campaign configuration, and an automated document pipeline producing Agreements, Invoices, Welcome Letters, and Onboarding docs
- Deployed on a production VPS with Nginx, SSL, PM2 process management, and Celery background task scheduling

EDUCATION

BSA College of Engineering & Technology

Sep 2023 – Jun 2027 (Expected) · Mathura, UP

B.Tech — Computer Science & Engineering · AKTU, Lucknow

Sem 5: 7.10 · Sem 6: 5.71

S.S.D. Public School, Hathras · Class XII Science (PCM), CBSE · 2022–2023

80%

S.S.D. Public School, Hathras · Class X, CBSE · 2019–2020

84.4%

SKILLS

LANGUAGES

C

C++

Python

HTML5

CSS3

FUNDAMENTALS

DBMS

Operating Systems

Computer Networks

OOP

DSA

TOOLS

VS Code

Terminal

Git

INTERESTS

AI-Powered Automation

B2B SaaS Product Strategy

Database Systems

Systems Programming